



# DINANATH KHOLKAR

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Dinanath (Dina) Kholkar is an accomplished Business and Technology leader with a successful IT/ITES career of 34 years with Tata Consultancy Services (TCS). Currently he is a Board member and Independent Advisor. Dina has held **diverse leadership roles** in TCS, delivered value in **building strategic businesses** and **driven transformation initiatives**. With his passion for technology, ecosystems mindset, collaborative and innovative approach he has been delivering value to customers and all stakeholders.

## EXPERIENCE AT TATA CONSULTANCY SERVICES

### SVP & Global Head - Partner Ecosystems & Alliances

Mar '22 – Dec '23

With over 600 technology partners in diverse areas, it was a complex portfolio to manage and evolve the global, regional and key strategic partnerships. It also involved evaluating emerging technologies and shape up a joint GTM.

Chairman of the board of TEIL subsidiary (April 2018–Mar 2022): This was an entity for delivering special licensed BPS services across India, US and Mexico. Given the nature of licensed business, risk management and compliances were key to the governance.

### VP & Global Head - Analytics & Insights

Mar '17 – Mar '22

Was responsible for the US\$5+ billion Analytics & Insights business and established TCS as a leader in this space. Setup the TCS' Data office and institutionalized Data Excellence program at Tata Group level with TCS Datom™. Got to interact with many client CxOs and also board members to educate them on data and AI.

### VP & Global Head - BPS & Business Analytics

Jan '15 – Mar '17

Was responsible for the \$2 billion business, one of the strategic growth levers for TCS. Gained significant understanding of business operations across various industry verticals. Had interactions with the business, operations and risk leaders in the customer organization.

### CEO & MD - TCS eServe & Global Head of BFSI BPS

May '10 – Jan '15

Successfully managed one of the largest acquisitions done by the Indian IT industry. Integrating 12000+ associates, significantly improving the profitability and cross-selling the capability to build the business. Plus, delivered the acquisition business case two years ahead of initial plan.

### Segment Head - BFS Capital Markets

Dec '02 – May '10

Managed one of the most valuable Global investment bank account and other Wall Street customers. Effectively navigated the challenges during the world financial crisis and delivered growth in tough times.

Chief Architect RBI PDO NDS, Research Head for Data Warehousing & Data Mining group, TRDDC and Account manager for a US Retail client. Database and Open systems expertise in building High performance & scalable systems.

## AWARDS & RECOGNITIONS

Distinguished Alumnus VJTI, Mumbai

2020 - DatalQ Top 100 Most Influential People in Data

50 Most Influential AI Leaders In India -2021, Analytics India Magazine

HotTopics.ht Global Top 100 Data Visionaries

TCS' Best Paper at TACTICS, Architect's conference 2006

TCS' Best Managed account 2009

TCS' Best Account leveraging most service lines 2011

TCS' Best Account leveraging Global Network Delivery Model 2013

TCS' Best GNDM Centre Manila 2014

TCS' Best Unit Performance 2015

TCS' Best CSR Unit 2016

TCS' Best Unit Adopting Agile 2020

## EDUCATION

BE (Hons) Electrical Engineering from VJTI Mumbai in 1989

Executive MBA from Stephen M Ross School of Business, University of Michigan

Certified Quality Auditor, ISO/CMM Auditor and ITIL certified professional

# DINANATH KHOLKAR

Dina is a senior member of IEEE and has been providing **industry leadership to the IEEE Pune section** for over 20 years. He was the IEEE Pune Section Chair for years 2018 and 2019. Under his leadership, two strategic initiatives on Affordable Agriculture and STEM to STEAM were taken up that has shaped up an excellent collaborative ecosystem. He is a member of IEEE sensor council. At Pune section, he currently contributes in Industry academia collaboration efforts and membership development.

He is passionate about making a difference in the **education sector**. He has been on the advisory / governing bodies of various institutions including his alma mater VJTI, AIT Pune, UNSW Sydney, MIT ADT Pune, MIT WPU Pune and Pune Knowledge Cluster (PKC). Currently he has been creating awareness about the Digital India Journey and India's DPI/DPG and various opportunities linked to them.

In the Pune city ecosystem he provides guidance, and strategic direction on various initiatives including education, agriTech, smart cities, healthcare, sustainability and culture & heritage. Currently he is guiding the **MCCIA CyberSecurity Initiative** in partnership with the US Consulate in Mumbai. Also, he is actively involved in the RAMP initiative for MSMEs contributing on Digital transformation and ESG. As PIC's research track lead for science, technology and national innovation ecosystem, he is a leading **Project Jal Mulya** focused on water security for the Pune region. Also, he is shaping up policy recommendations on Energy conservation and Digital Tech in Education. Also, he is contributing to the PIC's Social innovation lab on the education sector.

Dina has been a strong advocate of sustainable development and has been at the forefront of addressing challenges linked to climate risk. **TCS Sustainathon™ Pune** on the theme of waste management, was launched under his leadership. As a **champion for Diversity, Equity and Inclusion (DEI)**, he has led from the front on various initiatives, notably among those are the WILL forum, the All Women Centre at Riyadh, setting up Global delivery centers, and supporting various initiatives for inclusive education of girl child. He has helped set up a Women Professional Bodies Forum as part of the **COE for women entrepreneurs** initiative of MCCIA. As part of the MCCIA Cybersecurity Initiative, he is shaping up a focused program for women IT professionals on a career break, who want to get back to work.

Dina currently resides in Pune, India along with his wife, son, and parents. His wife is a researcher at TCS Research and son is a Sports Analyst.

Dina is a sports and fitness enthusiast who plays **badminton** regularly. He loves to explore new places and is a **passionate photographer**.

## VOLUNTEERING

Chair IT/ITES Committee, Maharashtra Chamber of Commerce Industry & Agriculture, MCCIA, Pune

Pune International Centre (PIC) Research Track lead for Science, Technology and National innovation ecosystem

Advisory Committee Member  
Pune Knowledge Cluster PKC

IEEE Pune Section : Chair, Industry Relations and Membership development, Past Chair 2018-2019

Member, BoG : AIT Pune, VJTI (Past)

Advisory council – MIT ADT College of Engineering, MIT WPU Mgmt School, UNSW Sydney (Past)

Mentoring start-up / MSME CEOs

Trustee Janwani Foundation

## PUBLICATIONS

Parivartana –  
Role of Data &  
Analytics in  
Social  
Transformation

Shaswath Sheti  
– IEEE initiative  
on Affordable  
Agriculture

Real Leaders  
Real Stories –  
TCS A&I

White Paper –  
Professional  
Development of  
Leaders

Handbook of  
MCCIA's  
CyberSecurity  
Initiative

PIC Water  
Security –  
Project Jal  
Mulya

Various papers  
on AI, Data &  
Analytics